Financial results for the 3rd Quarter of fiscal year ending March 2025

February 4, 2025

JTEKT CORPORATION





Result

- Revenue decreased YoY due to weak sales, especially in Japan, China and Europe.
- Despite favorable foreign exchange rate and cost reduction activities, business profit decreased YoY due to weak sales and continued extra costs caused by low productivity in North America.

Forecast

- Considering 3rd quarter results, recent customer demand and market conditions,
 we revised our forecasts upward to 1,860 billion yen in revenue
 and 55 billion yen in business profit.
- On the other hand, with cost for *restructuring of European operations, which is one of key actions under the Medium-Term Business Plan, we revised our forecasts downward to 5 billion yen in net profit.

Return to shareholders

- The dividend forecast for FY2024 remains unchanged at 50 yen per year (DOE 2.2%)
- We plan to conduct "Acquisition of Own Shares" to expand shareholder returns and strategically review our capital structure.

(Maximum: 27 million shares < 7.9% of total number of issued shares > , 34 billion yen)

^{*} Refer to the press release on December 23, 2024

^{: &}lt;u>Notice Concerning Basic Agreement on Restructuring of Needle Roller Bearing Business in Europe</u>

1.	Results for the 3rd Quarter of fiscal year	
	ending March 2025	P 4

2. Forecasts for Fiscal Year ending March 2025 P 9

3. Appendix P 1 5

4/29

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- Revenue decreased due to weak sales, especially in Japan, China and Europe.
- Business profit decreased due to weak sales and continued extra costs caused by low productivity in North America.
- Net profit decreased due to business profit decrease and negative financial result.

(Ratio to revenue)

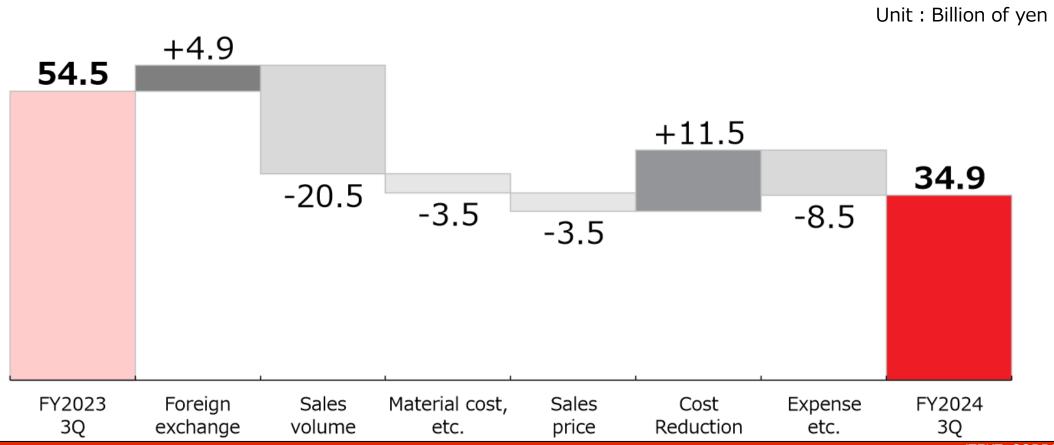
FY2024 3Q FY2023 3Q Change Change ratio 1,411.8 1,385.0 Revenue -26.7 - 1.9% **Business profit** 54.5 34.9 $\times 1$ (3.9%)(2.5%)-19.6 - 36.0% 57.3 **Operating profit** 35.0 - 39.0% (4.1%)(2.5%)-22.3 **Profit before income taxes** 61.2 29.0 (4.3%)(2.1%)-32.1 - 52.5% (0.7%)**Profit %2** 36.4 9.9 (2.6%)-26.4 - 72.7% 152.57 JPY Foreign Exchange USD 143.29 JPY +9.28 JPY **EUR** 155.29 JPY 164.83 JPY +9.54 JPY Earnings per share 106.16 JPY 29.00 JPY

Unit:Billion of yen

⁽X1) Our own management profit after deducting "cost of revenue" and "selling, general and administrative expenses" from "Revenue"

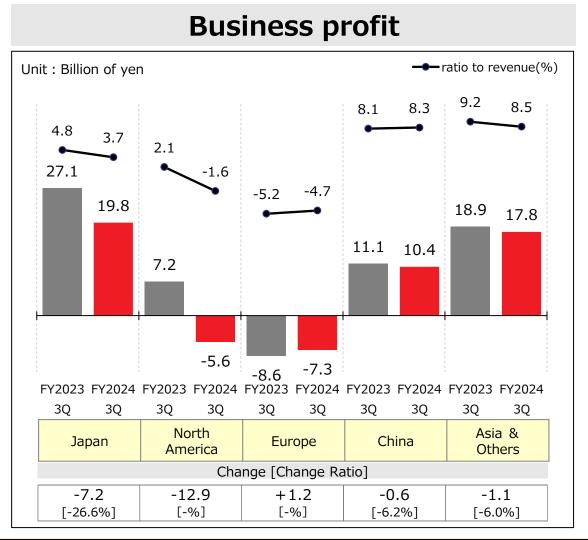
^(%2) Profit attributable to owners of the parent company

■ Despite favorable foreign exchange rate and cost reduction activities, business profit decreased due to weak sales, continued extra costs caused by low productivity in North America and cost inflation which has not been fully recovered from customer yet.



- Business profit decreased in Japan due to weak sales.
- Business profit decreased in North America due to extra costs caused by low productivity.

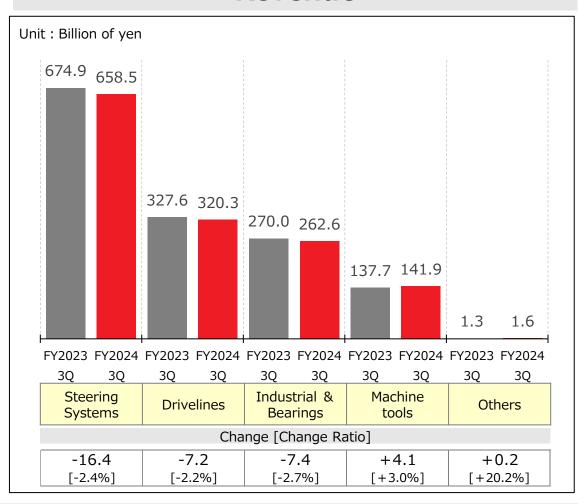
Revenue Unit: Billion of yen 564.6 542.4 339.4 349.3 205.0 210.6 166.2 _{157.4} _{136.4 _{125.1}} FY2023 FY2024 FY2023 FY2024 FY2023 FY2024 FY2023 FY2024 FY2023 FY2024 3Q North Asia & Japan Europe China Others America Change [Change Ratio] -22.1+9.9-8.7 -11.3 +5.5[-3.9%] [+2.9%][-5.3%] [-8.3%] [+2.7%]





■ Although tough market conditions continue, revenue and business profit increased in Machine tools due to sales price up to recover cost inflation.

Revenue



Business profit --- ratio to revenue(%) Unit: Billion of yen 3.6 3.3 1.7 1.7 22.3 14.0 12.9 11.7 11.0 9.6 6.0 5.2 -1.9 FY2023 FY2024 FY2023 FY2024 FY2023 FY2024 FY2023 FY2024 FY2023 FY2024 3Q Steering Industrial & Machine Drivelines Others **Systems** Bearings tools Change [Change Ratio] -11.2 -6.4 -3.5 +1.1+0.2[-37.2%] -50.6%] [-54.8%] [+8.6%] [-%]



1. Results for the 3rd Quarter of fiscal year ending March 2025

P4

2. Forecasts for Fiscal Year ending March 2025

P 9

3. Appendix

P 1 5

9/29

- Considering the 3rd quarter results, recent customer demands and market conditions, we revised our forecasts upward in revenue and business profit for this fiscal year.
- We revised our forecasts downward in net profit, with cost for restructuring of European operations, which is one of key actions under the Medium-Term Business Plan.
- Although the market conditions are tough, we will continue our cost reduction activities and fixed cost optimization and will promote the key actions under the Medium-Term Business Plan steadily.

(Ratio to revenue) Unit: Billion of yen

		FY2023		FY2024 (disclosed in 2Q)		FY2024 (disclosed in 3Q)		Change (vs 2Q)	Change ratio
Revenue			1,891.5		1,830.0		1,860.0	+30.0	+1.6%
Business profit **	1	(3.9%)	72.8	(2.7%)	50.0	(3.0%)	55.0	+5.0	+10.0%
Operating profit		(3.3%)	62.1	(2.5%)	45.0	(1.8%)	34.0	- 11.0	-24.4%
Profit before income taxes	5	(3.8%)	72.5	(2.2%)	40.0	(1.5%)	27.0	- 13.0	-32.5%
Profit **	2	(2.1%)	40.2	(1.1%)	20.0	(0.3%)	5.0	- 15.0	-75.0%
Foreign Exchange US	SD	1	L44.62 JPY		148.00 JPY	1	51.00 JPY	+3.00 JPY	
El	JR	1	L58.60 JPY	-	162.00 JPY	1	63.00 JPY	+1.00 JPY	
Earnings per share		1	L17.37 JPY		58.31 JPY		14.58 JPY		

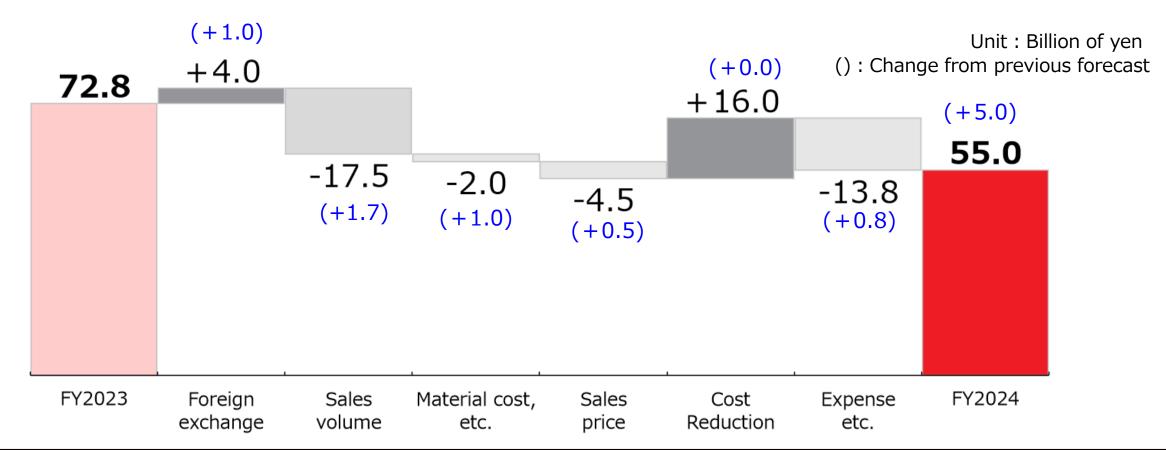
^(*1) Our own management profit after deducting "cost of revenue" and "selling, general and administrative expenses" from "Revenue"

⁽X2) Profit attributable to owners of the parent company

2-2) FY2024 Forecast – Business profit analysis

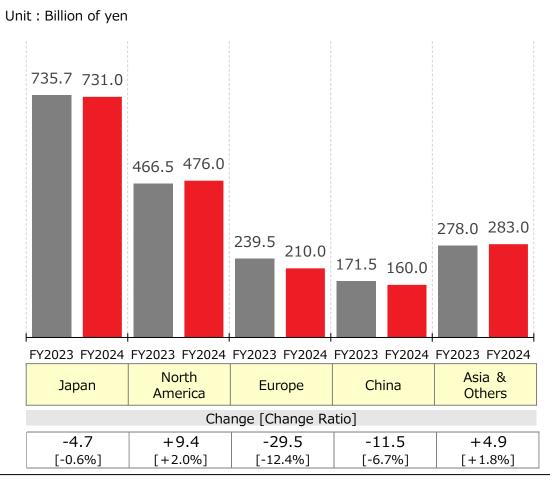


- Business profit decreased YoY due to weak sales and continued extra costs caused by low productivity in North America.
- However, we revised our forecasts upward in business profit from the previous forecast due to sales price up to recover past year's cost inflation and fixed costs optimization.



■ Business profit decreased significantly in North America due to continued extra costs caused by low productivity.

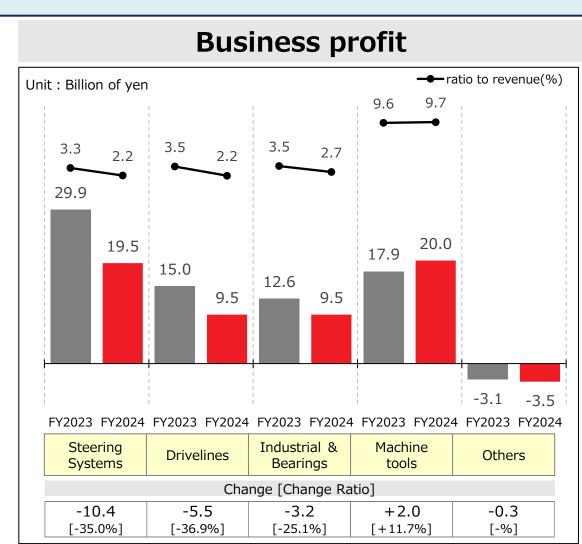
Revenue



Business profit ratio to revenue(%) Unit: Billion of yen 7.6 7.2 4.4 2.1 -0.732.0 31.4 26.7 23.5 13.0 11.5 9.6 -3.5 -8.5 -8.8 FY2023 FY2024 FY2023 FY2024 FY2023 FY2024 FY2023 FY2024 FY2023 FY2024 North Asia & Europe China Japan Others America Change [Change Ratio] +0.5-1.5 -3.2 -13.1 +0.3[-%] [-%] [-11.7%] [-12.0%] [+1.8%]

■ Except for Machine tools, business profit decreased in all business units due to weak sales on automotive and industrial customer.

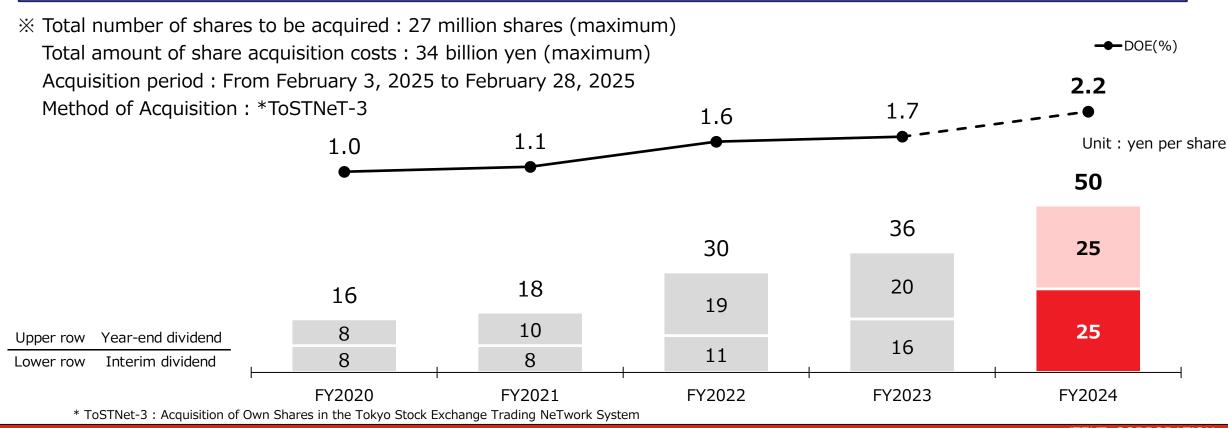
Revenue Unit: Billion of yen 912.0 872.0 432.3 432.5 358.0 348.0 186.2 205.5 2.7 2.0 FY2023 FY2024 FY2023 FY2024 FY2023 FY2024 FY2023 FY2024 FY2023 FY2024 Industrial & Machine Steering Drivelines Others **Bearings** tools **Systems** Change [Change Ratio] -10.0 +19.2-0.7-40.0+0.1[-2.8%] [-4.4%] [+0.0%][+10.3%][-26.0%]



2-5) Return to shareholders

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- The dividend policy in the Mid-term plan is "Dividend: DOE of 2-3%".
 - → During the current Medium Business plan period, We promote growth of existing businesses and development of new businesses and we aim to further expansion of shareholder return.
- The dividend forecast for FY2024 remains unchanged at 50 yen per year with DOE of 2.2%.
- We plan to conduct "※Acquisition of Own Shares" to expand shareholder returns and strategically review our capital structure.





1. Results for the 3rd Quarter of fiscal year ending March 2025

P4

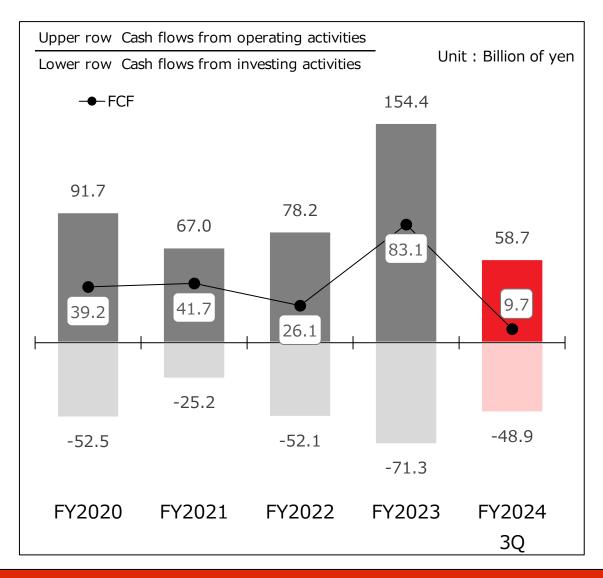
2. Forecasts for Fiscal Year ending March 2025 P9

3. Appendix

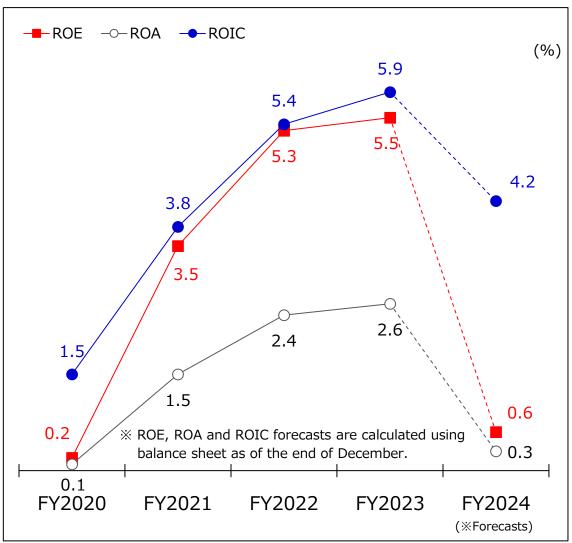
P15



Cash Flow statement



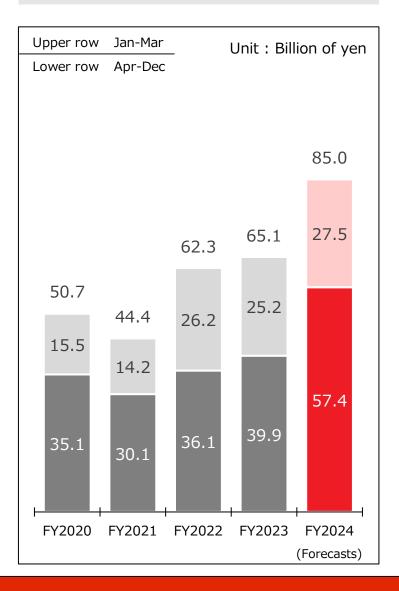
Capital Efficiency Indicators



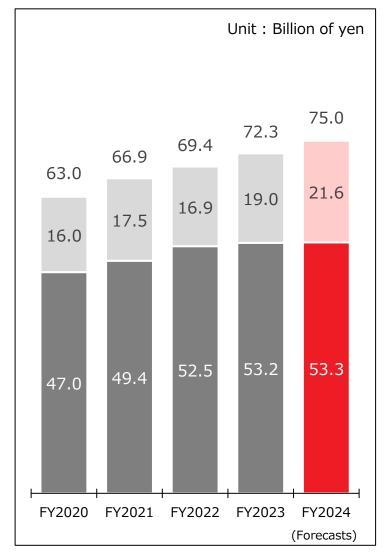
3-2) Management indicators



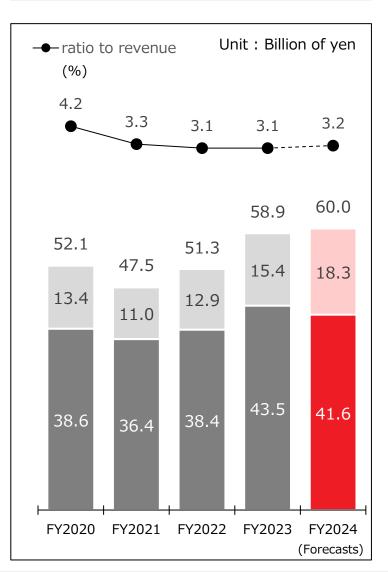
Capital expenditures



Depreciation & amortization

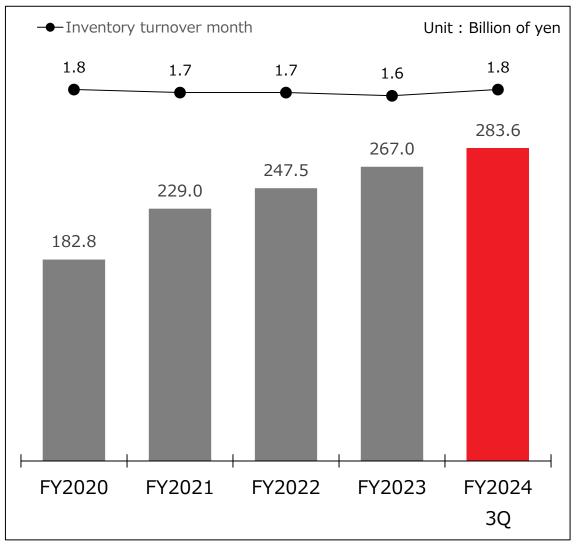


R&D expenses

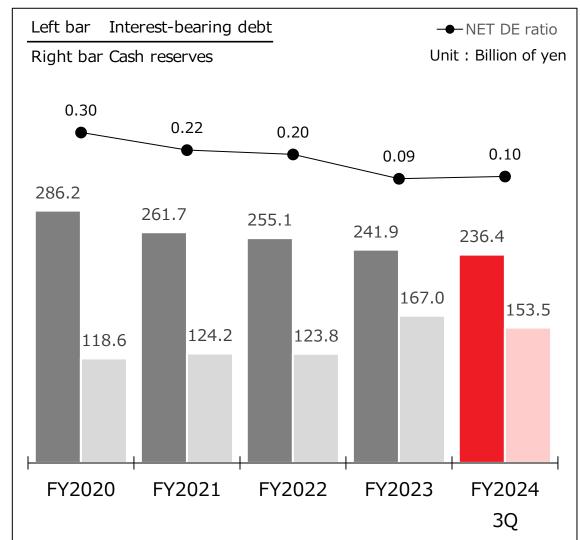




Inventories



Interest-bearing debt / Cash reserves





Assets

Unit: Billion of yen

Assets	FY2023	FY2024 3Q	Change
Cash and cash equivalents	167.0	153.5	-13.4
Trade and other receivables	360.1	346.5	-13.6
Inventories	267.0	283.6	+16.6
Other current assets	11.2	8.4	-2.7
Property, plant and equipment	476.4	484.6	+8.1
Other non- current assets	346.6	355.8	+9.2
Total assets	1,628.5	1,632.6	+4.1

Liabilities and equity

Unit: Billion of yen

Liabilities and equity	FY2023	FY2024 3Q	Change
Trade and other payables	388.9	373.3	-15.5
Interest-bearing debt	241.9	236.4	-5.4
Other current liabilities	32.1	26.4	-5.7
Other non- current liabilities	142.7	152.9	+ 10.2
Equity attributable to owners of the parent company	788.9	8.808	+ 19.8
Non-controlling interests	33.7	34.5	+0.7
Total liabilities and equity	1,628.5	1,632.6	+4.1



Consolidated Profit and Loss statement

Unit: Billion of yen

		01.1.0	. Dillion or yen
	FY2023 3Q	FY2024 3Q	Change
Revenue	1,411.8	1,385.0	-26.7
Business Profit	54.5	34.9	-19.6
Other imcome / Other expenses	2.8	0.0	-2.7
Operating Profit	57.3	35.0	-22.3
Financial imcome / financial costs	3.8	-5.9	-9.7
Income tax expenses / Non-cotrolling interests	-24.7	-19.1	+ 5.6
Profit attributable to owners of parent	36.4	9.9	-26.4

Consolidated Cash Flow statement

Unit: Billion of yen

	FY2023 3Q	FY2024 3Q	Change
Cash flows from operationg activities	129.8	58.7	-71.0
Cash flows from investing activities	-60.8	-48.9	+11.9
Free Cash flows	68.9	9.7	-59.1
Cash flows from financing activities	-33.1	-27.7	+ 5.4
Foreign currency translation adjustments	3.6	4.5	+0.9
Net increase (decrease) in cash and cash equivalents	39.3	-13.4	-52.8
Cash and cash equivalents	163.2	153.5	-9.6

3-5-1) Performance comparison – FY2024 3Q Results (by Region)



Unit:Billion of yen

	Region	FY2023 3Q	FY2024 3Q	cha	nge	Foreign exchange	FY2024 3Q	Change e foreign e	
	Japan	564.6	542.4	-22.1	-3.9%	-	542.4	-22.1	-3.9%
	North America	339.4	349.3	+9.9	+2.9%	+18.3	330.9	-8.4	-2.5%
	Europe	166.2	157.4	-8.7	-5.3%	+9.0	148.3	-17.8	-10.8%
nue	China	136.4	125.1	-11.3	-8.3%	+6.9	118.2	-18.2	-13.4%
	Asia & others	205.0	210.6	+5.5	+2.7%	+3.4	207.1	+2.1	+1.0%
	Total	1,411.8	1,385.0	-26.7	-1.9%	+37.8	1,347.1	-64.6	-4.6%
	Japan	27.1	19.8	-7.2	-26.6%	+3.9	15.9	-11.2	-41.3%
	North America	7.2	-5.6	-12.9	-%	-0.3	-5.3	-12.5	-%
	Europe	-8.6	-7.3	+1.2	-%	-0.2	-7.1	+1.4	-%
ness fit	China	11.1	10.4	-0.6	-6.2%	+0.9	9.4	-1.6	-15.0%
fit	Asia & Others	18.9	17.8	-1.1	-6.0%	+0.5	17.2	-1.6	-8.7%
	Elimination	-1.1	-0.1	+1.0	-%	+0.0	-0.1	+1.0	-%
	Total	54.5	34.9	-19.6	-36.0%	+4.9	29.9	-24.5	-45.0%

Revenue

Business profit

3-5-1) Performance comparison – FY2024 3Q Results (by Region)

54.5

34.9

Total



								Offi	L. Billion of yen
	Business unit	FY2023 3Q	FY2024 3Q	cha	nge	Foreign exchange	FY2024 3Q	Change e foreign e	-
	Steering	674.9	658.5	-16.4	-2.4%	+18.2	640.2	-34.7	-5.1%
	Drivelines	327.6	320.3	-7.2	-2.2%	+6.5	313.7	-13.8	-4.2%
	Automotive	1,002.6	978.8	-23.7	-2.4%	+24.8	954.0	-48.6	-4.8%
Devenue	Industrial&Bearings	270.0	262.6	-7.4	-2.7%	+7.9	254.7	-15.3	-5.7%
Revenue	Machine tools	137.7	141.9	+4.1	+3.0%	+5.1	136.7	-0.9	-0.7%
	Others	1.3	1.6	+0.2	+20.2%	+0.0	1.6	+0.2	+20.1%
	Machine tools	139.1	143.5	+4.4	+3.2%	+5.1	138.4	-0.7	-0.5%
	Total	1,411.8	1,385.0	-26.7	-1.9%	+37.8	1,347.1	-64.6	-4.6%
	Steering	22.3	11.0	-11.2	-50.6%	+1.1	9.8	-12.4	-55.8%
	Drivelines	11.7	5.2	-6.4	-54.8%	+0.2	5.0	-6.7	-57.2%
	Automotive	34.0	16.3	-17.6	-52.0%	+1.4	14.8	-19.1	-56.3%
D	Industrial&Bearings	9.6	6.0	-3.5	-37.2%	+2.2	3.8	-5.8	-60.4%
Business	Machine tools	12.9	14.0	+1.1	+8.6%	+1.2	12.8	-0.0	-0.7%
profit	Others	-2.2	-1.9	+0.2	-%	+0.0	-1.9	+0.2	-%
	Machine tools	10.6	12.0	+1.3	+12.8%	+1.2	10.8	+0.1	+1.4%
	Elimination	0.2	0.4	+0.2	+125.9%	+0.0	0.4	+0.2	+0.0%
		_	_						

-19.6

-36.0%

+4.9

29.9

-45.0%

-24.5

3-6-1) Quarterly result trend – by Region



Unit: Billion of yen

FY2023	1Q			2Q				3Q			4Q	
112025	Revenue	Business p	orofit	Revenue	Business	profit	Revenue	Business	profit	Revenue	Business	profit
Japan	172.8	2.8	1.7%	195.7	14.2	7.3%	196.1	10.0	5.1%	171.0	4.3	2.5%
North America	111.0	4.7	4.2%	113.8	-0.5	-0.5%	114.5	3.0	2.7%	127.1	2.4	1.9%
Europe	55.9	-2.9	-5.3%	49.9	-4.5	-9.1%	60.3	-1.1	-1.9%	73.3	-0.2	-0.3%
China	44.1	3.1	7.0%	43.3	2.9	6.8%	48.9	5.0	10.3%	35.1	1.9	5.5%
Asia & Others	61.6	4.3	7.1%	73.7	6.7	9.1%	69.6	7.8	11.2%	73.0	7.7	10.7%
Erimination		1.8			-1.2			-1.7			2.0	
Total	445.6	13.9	3.1%	476.5	17.5	3.7%	489.5	23.0	4.7%	479.6	18.3	3.8%

FY2024	1Q				2Q			3Q			4Q
F12024	Revenue	Business profit		Revenue	Levenue Business profit		Revenue	Business	profit	Revenue	Business profit
Japan	172.7	3.9	2.3%	182.1	9.7	5.3%	187.5	6.1	3.3%		
North America	128.8	0.3	0.3%	110.2	-3.8	-3.5%	110.2	-2.2	-2.0%		
Europe	57.6	-1.8	-3.1%	50.2	-2.3	-4.6%	49.5	-3.2	-6.5%		
China	38.7	1.8	4.8%	38.3	3.4	8.9%	47.9	5.1	10.7%		
Asia & Others	66.0	5.4	8.3%	73.3	6.6	9.1%	71.2	5.6	8.0%		
Erimination		-1.2			3.4			-2.2			
Total	464.0	8.5	1.8%	454.4	17.0	3.8%	466.5	9.2	2.0%		

3-6-2) Quarterly result trend – by Business unit

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Unit: Billion of yen

FY2023	1Q			2Q				3Q			4Q	
F12023	Revenue	Business p	rofit	Revenue	Business p	orofit	Revenue	Business p	rofit	Revenue	Business p	orofit
Steering Systems	215.1	5.4	0.3%	223.1	7.0	0.3%	236.7	9.8	0.4%	237.0	7.6	0.3%
Drivelines	98.0	2.3	0.2%	113.5	2.7	0.2%	116.0	6.6	0.6%	104.7	3.3	0.3%
Automotive	313.1	7.8	0.3%	336.6	9.7	0.3%	352.7	16.4	0.5%	341.8	11.0	0.3%
Industrial & Bearings	89.7	3.2	0.4%	91.2	4.3	0.5%	89.0	2.0	0.2%	88.0	3.0	0.4%
Machine tools	42.1	3.4	0.8%	48.3	4.3	0.9%	47.2	5.1	1.1%	48.5	4.9	1.0%
Others	0.5	-0.7		0.2	-0.7		0.4	-0.7		1.3	-0.9	
Machine tools	42.7	2.7	0.7%	48.6	3.5	0.7%	47.7	4.3	0.9%	49.8	4.0	0.8%
Erimination		0.1			-0.1			0.2			0.2	
Total	445.6	13.9	0.3%	476.5	17.5	0.4%	489.5	23.0	0.5%	479.6	18.3	0.4%

	EV2024		1Q		2Q				3Q			4Q
	FY2024	Revenue	Business p	rofit	Revenue	Business p	orofit	Revenue	Business p	orofit	Revenue	Business profit
	Steering Systems	221.2	2.3	0.1%	213.3	5.7	0.3%	223.9	3.0	0.1%		
	Orivelines	109.9	2.7	0.3%	103.0	1.4	0.1%	107.3	1.0	0.1%		
Aut	omotive	331.2	5.0	0.2%	316.3	7.1	0.2%	331.3	4.0	0.1%		
Ind	ustrial & Bearings	88.6	1.1	0.1%	87.2	3.8	0.4%	86.7	1.0	0.1%		
	Machine tools	43.8	2.8	0.6%	50.2	6.5	1.3%	47.8	4.7	1.0%		
	Others	0.4	-0.7		0.5	-0.6		0.6	-0.6			
Mad	chine tools	44.2	2.1	0.5%	50.7	5.8	1.2%	48.5	4.0	0.8%		
Erir	nination		0.1			0.1			0.0			
Tot	al	464.0	8.5	0.2%	454.4	17.0	0.4%	466.5	9.2	0.2%		

3-7-1) Business profit analysis – Steering Systems / Drivelines

3Q

exchange

volume





etc.

3Q

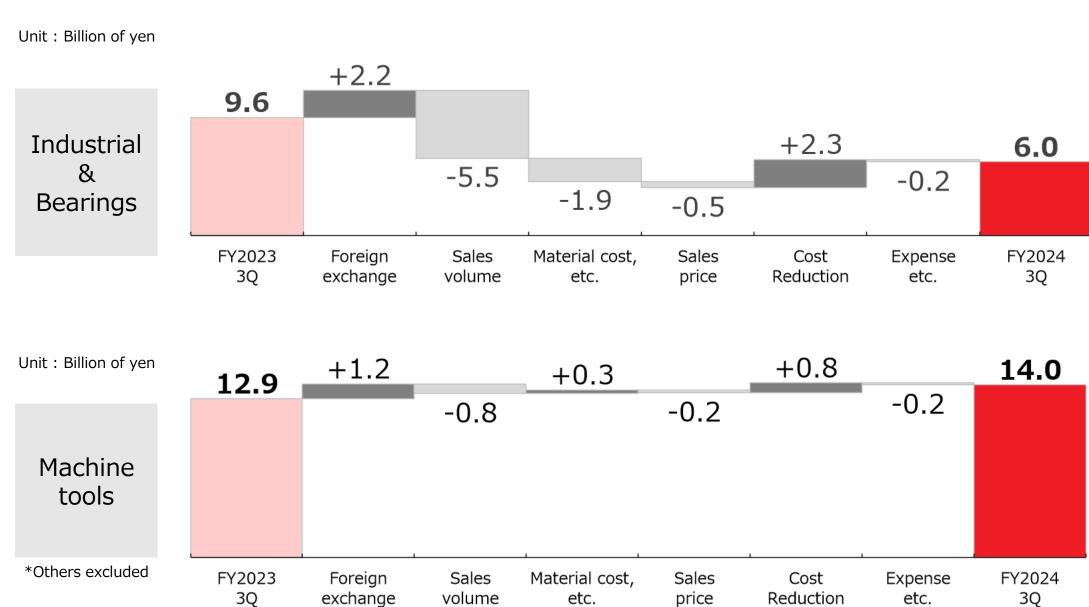
Reduction

price

etc.

3-7-2) Business profit analysis – Industrial & Bearings / Machine tools





3-8-1) Performance comparison – FY2024 Forecasts (by Region)



Unit:Billion of yen

	Region	FY2023	FY2024	Change		Foreign exchange	FY2024	Change excluding foreign exchange	
Revenue	Japan	735.7	731.0	-4.7	-0.6%	_	731.0	-4.7	-0.6%
	North America	466.5	476.0	+9.4	+2.0%	+13.3	462.7	-3.8	-0.8%
	Europe	239.5	210.0	-29.5	-12.4%	+5.0	205.0	-34.5	-14.4%
	China	171.5	160.0	-11.5	-6.7%	+5.9	154.1	-17.4	-10.2%
	Asia & others	278.0	283.0	+4.9	+1.8%	+0.2	282.8	+4.7	+1.7%
	Total	1,891.5	1,860.0	-31.5	-1.7%	+24.4	1,835.6	-55.9	-3.0%
Business profit	日本	314	320	+5	+1.8%	+42	278	▲ 36	▲ 11.6%
	北米	96	▲35	▲ 131	-%	^ 2	▲33	▲ 129	-%
	欧州	▲88	▲ 85	+3	-%	▲ 3	▲82	+6	-%
	中国	130	115	▲15	▲ 11.7%	+4	111	▲19	▲ 14.8%
	アジア他	267	235	▲ 32	▲ 12.0%	▲ 1	236	▲ 31	▲ 11.7%
	消去	9	0	▲ 9	-%	+0	0	▲ 9	-%
	合計	728	550	▲ 178	▲ 24.6%	+40	510	▲218	▲30.0%

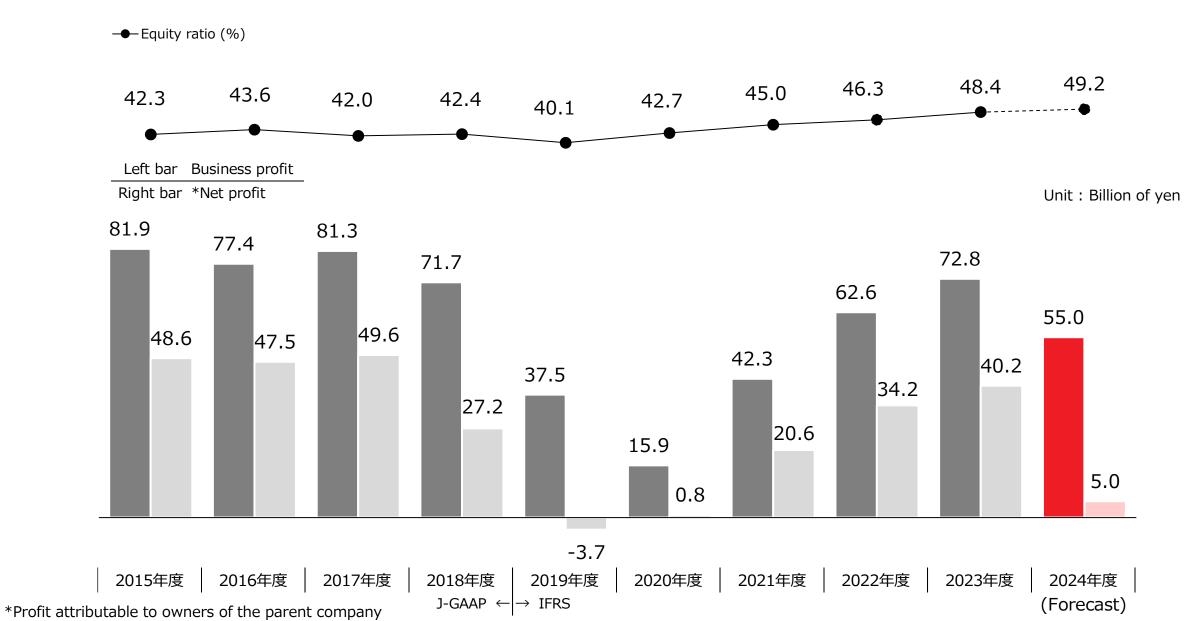
3-8-2) Performance comparison – FY2024 Forecasts (by Business unit)

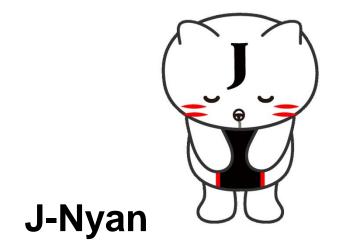


	Business unit	FY2023	FY2024	Change		Foreign exchange	FY2024	Change excluding foreign exchange	
Revenue	Steering	912.0	872.0	-40.0	-4.4%	+7.5	864.5	-47.5	-5.2%
	Drivelines	432.3	432.5	+0.1	+0.0%	+5.8	426.7	-5.6	-1.3%
	Automotive	1,344.4	1,304.5	-39.9	-3.0%	+13.3	1,291.2	-53.2	-4.0%
	Industrial&Bearings	358.0	348.0	-10.0	-2.8%	+6.2	341.8	-16.2	-4.5%
	Machine tools	186.2	205.5	+19.2	+10.3%	+4.9	200.6	+14.3	+7.7%
	Others	2.7	2.0	-0.7	-26.0%	+0.0	2.0	-0.7	-26.0%
	Machine tools	188.9	207.5	+ 18.5	+9.8%	+4.9	202.6	+13.6	+7.2%
	Total	1,891.5	1,860.0	-31.5	-1.7%	+24.4	1,835.6	-55.9	-3.0%
Business profit	Steering	29.9	19.5	-10.4	-35.0%	+0.3	19.2	-10.7	-36.0%
	Drivelines	15.0	9.5	-5.5	-36.9%	+0.2	9.3	-5.7	-38.2%
	Automotive	45.0	29.0	-16.0	-35.6%	+0.5	28.5	-16.5	-36.7%
	Industrial&Bearings	12.6	9.5	-3.2	-25.1%	+2.1	7.4	-5.2	-41.7%
	Machine tools	17.9	20.0	+2.0	+11.7%	+1.4	18.6	+0.6	+3.9%
	Others	-3.1	-3.5	-0.3	-%	+0.0	-3.5	-0.3	-%
	Machine tools	14.7	16.5	+1.7	+12.0%	+1.4	15.1	+0.3	+2.5%
	Elimination	0.4	0.0	-0.4	-%	+0.0	0.0	-0.4	-%
	Total	72.8	55.0	-17.8	-24.6%	+4.0	51.0	-21.8	-30.0%

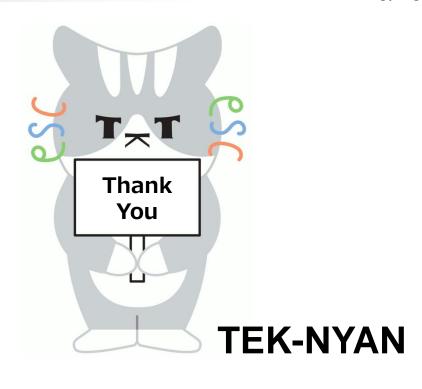
3-9) Profit trends











[Note on forward-looking statements]

This report contains forward-looking statements pertaining to future plans and strategies. These forward-looking statements include risks, uncertainties and other factors, and actual results and business results may differ from those stated.